

Example Candidate Responses

Cambridge International AS and A Level Economics

9708

Paper 4 – Data Response and Essays



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Contents

Contents	3
Introduction	4
Assessment at a glance	6
Paper 4 – Data Response and Essays	
Question 1	
Question 2	14
Question 3	30
Question 4	44
Question 5	61
Question 6	69
Question 7	80

Introduction

The main aim of this booklet is to exemplify standards for those teaching Cambridge International AS and A Level Economics (9708), and to show how different levels of candidates' performance (high, middle and low) relate to the subject's curriculum and assessment objectives.

In this booklet candidate responses have been chosen to exemplify a range of answers. Each response is accompanied by a brief commentary explaining the strengths and weaknesses of the answers.

For each question, each response is annotated with a clear explanation of where and why marks were awarded or omitted. This, in turn, is followed by examiner comments on how the answer could have been improved. In this way it is possible for you to understand what candidates have done to gain their marks and what they will have to do to improve their answers. At the end there is a list of common mistakes candidates made in their answers for each question.

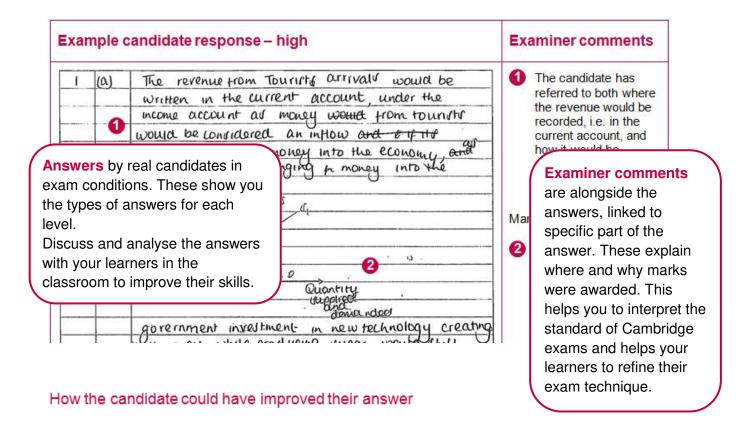
This document provides illustrative examples of candidate work. These help teachers to assess the standard required to achieve marks, beyond the guidance of the mark scheme. Some question types where the answer is clear from the mark scheme, such as short answers and multiple choice, have therefore been omitted.

The questions, mark schemes and pre-release material used here are available to download as a zip file from Teacher Support as the Example Candidate Responses Files. These files are:

Question Paper 21, June 2016		
Question paper 9708_s16_qp_21.pdf		
Mark scheme	9708_s16_ms_21.pdf	
Question Paper 42, June 2016		
Question paper 9708_s16_qp_42.pdf		
Mark scheme 9708_s16_ms_42.pdf		

Past papers, Examiner Reports and other teacher support materials are available on Teacher Support at https://teachers.cie.org.uk

How to use this booklet



(e) This response could have been improved by the candidate explaining more clearly how new technology would lead to an increase in productivity and efficiency

likely strength of the link between investment and an i

(f) This response could have been improved by furthe awarded all four marks for the discussion but there we candidate was awarded one of these two marks for m discussed, but this evaluation could have been developed.

This explains how the candidate could have improved their answer and helps you to interpret the standard of Cambridge exams and helps your learners to refine exam technique.

could also have brought in the concept of income elasticity of demand in relation to changes in income and decisions to go on holiday.

Common mistakes candidates made in this question

In (a), most candidates referred to where the revenue from tourist arrivals in Fiji would be recorded, but relatively few went on to state how it would be recorded.

In **(b)**, most candidates were able to show how the got the price of sugar produced in Fiji, although a few can to the right, bringing about a rise in price, rather than a This lists the common mistakes candidates made in answering each question. This will help your learners to avoid these mistakes at the exam and give them the best chance of achieving a high mark.

Assessment at a glance

For Cambridge International AS and A Level Economics, candidates:

take Papers 1 and 2 only (for the Cambridge International AS Level qualification)

or

 follow a staged assessment route by taking Papers 1 and 2 (for the Cambridge International AS Level qualification) in one series, then Papers 3 and 4 (for the Cambridge International A Level qualification) in a later series

or

 take Papers 1, 2, 3 and 4 in the same examination series, leading to the full Cambridge International A Level

All components are externally assessed.

Component		Weighting	
Component		AS Level	A Level
Paper 1 Multiple Choice	1 hour		
30 multiple choice questions based on the AS Level syllab 30 marks	ous content	40%	20%
Paper 2 Data Response and Essay	1 hour 30 minutes		
Section A: one data response question (20 marks) Section B: one structured essay from a choice of three (20 Based on the AS Level syllabus content 40 marks) marks)	30% 30%	15% 15%
Paper 3 Multiple Choice	1 hour		
30 multiple choice questions based on the Additional A Le 30 marks	evel syllabus content		15%
Paper 4 Data Response and Essays	2 hours 15 minutes		
Section A: one data response question (20 marks) Section B: two essays from a choice of six (50 marks) Based on the additional A Level syllabus content 70 marks			10% 25%

Note: Papers 3 and 4 test the additional syllabus content for A Level, but also require a knowledge and understanding of the AS Level syllabus content.

Teachers are reminded that the latest syllabus is available on our public website at **www.cie.org.uk** and Teacher Support at **https://teachers.cie.org.uk**

Paper 4 – Data Response and Essays

Question 1

Example	candidate response – high	Examiner comments
1 (a)	One government policy is the introduction of schemes which would help people buy property, increasing consumer spending and, by extension, aggregate demand (AD). The second policy that could boost AD is low fixed interest sated rates which would make borrowing money cheaper, discourage sawing and encourage spending.	1 Two policies are identified. Mark for (a) = 2/2
2	Eirstly, improvement in housing market would indicates that investment and employment in that inclustry has improved which would have an overall positive impact on economic growth and unemployment in the economy. These could lead to better living standards as increased investment and employment would raise disposable income. However, it is mentioned that property prices have been increased as well which could offset the rise in income by lowering real incomes. Still, despite the chances of inflation, increased spending on houses would not only cause economic growth but people with be egipty better lifestyles due to owning their own homes which would improve general welfare. Thread Thereased investment usual also generate revenue for the government through taxes; the government can use the revenue on welfare projects like providing healthcare and education: This would improve the wellbeing and productive and skilled workforce will recieve more productive and skilled workforce will recieve more wages which would very again raise living standards. The article states that government schemes and low interest rates have made it easier for buyers to buy houses. This increase in demand has a resulted in	This is a well written paragraph which links house building to economic development and improving standard of living. Mark for (b) = 5/5

ample c	andidate response – high, continued	Examiner comments
3	inexased property prices (seven times the average wage). However, while this has improved investment—and employment the increase in prices can be troublesome in the future. The article mentions that soles of houses have increased due to borrowing which could lead to people having very high debts. Spending would therefore, fall and the demand for housing would decrease causing prices to fall too. On top of that, falling spending would cause AD to fall to leading to a fall in economic growth. Also, the article mentions that expenditure of bousing controdicts the export ted growth favoured by the government. So, this proves that the article controdicts the view that an increase in house prices is an improvement for an economy.	A series of points which suggest that rising house prices do not necessarily bring only positive effects. The paragraph concludes correctly. Mark for (c) = 4/6
	Two mocroeranomic aims of a government can include reducing unemployment and controlling to include in growth through consumer spending would increase in growth would have the following	4 Two clear aims.
5	effect: A shift in AD to AD. Per	5 Good analysis of the effects of consumer spending.

Example candidate response – high, continued	Examiner comments
On the other hand, growth through exports would also encourage investment if domestic times start earning more from exports. This would help rature unemployment as exporting from may hire more workers to increase production. An increase in exports would cause the exchange rate will make exports which would fruither invesse cales made from exports—as long as they are price clastic—as—but imports would become expensive. To the economy depends too much an imports For ow materials and other necessities then this can cause imported inflation. However, if imports are not imported inflation. However, if imports are not imported inflation to be spending on imports. And may improve BOP.	 The candidate correctly identifies the effect of increased exports on employment. Mark for (d) = 5/7 Total marks awarded = 16 out 20

- (c) A wider range of evidence from the passage could have been included in the answer.
- (d) The analysis of growth through exports needed to be more clearly linked to the aims.

Marks awarded = (a) 2/2, (b) 5/5, (c) 4/6, (d) 5/7.

Total marks awarded = 16 out 20

cam	ple c	andidate response – middle	Examiner comments
1.		Section A.	
	(q)	Two government policies that could increase agignegate demand (A1) determined in the arricle are firstly Monetony policy and Secondly imposing maximum princes, gover providing subsidies to the boose married forms to boost up the Supply and lower the price.	One policy identified. Mark for (a) = 1/2
	(6)	Economy can benefit in various ways from a "moveed improvement in the housing moveet, this will cause this moveet to help in earner the country's gross domestic product causing a vice in the output and achieving economic growth Secondly, due to interest rates being low and government providing help the compact country's investment would vice move people will invest in housing moveet	
	2	caucing the Apprepare demand to nice. But increased pricing. of Moveover according to the text, the employment has also misen which has caused the ODP of the country to nice and unempropriate to fall. Moveover this will also increase consumer Spending within the country and demand. Also lastly the fall in price clearly determines that todate there is low inflation within the country which neare consumed have high purhadian faces.	2 The candidate makes three points but does not provide a developing narrative their connections. Mark for (b) = 3/5
	(c)	The avhicle does commadict the view that an increase in house prices is an improvement for an economy, Firstly it is stated that in 2013 prices on average for houses were seven times the wage vate which caused a vice in bornowing relative to their income. In the between, when the demand and supply conditions	
	3	cousing the current situation will not last forever, and when that period ends the effect on housing market will have many people with high debts which will be very viety and worke off for economy. The government does so much expenditive on mouse morrest that will effect the AD curve of the economy coucing the quantity demanded to fall and price to vice of	The candidate explain why the article contradicts the statement, using two examples from the te

cample o	candidate response – middle, continued	Examiner comments
(a)	the hoveing market. Increase in growth through consumer specifing it possible therefore when the consumer specific in the country, it basically means inverting in the country, which will cause the money supply of the economy to mise independent it will also effect the aggregate demand curve causing the AD to shift towards left resulting in a mise in quantity demanded and a fall in Price, this will cause two effects the price falls this means the inflation in the economy is now moreover due to increased output the labour will be more effected and the GDP of the country vice resulting in economic quouth. Secondly growth in economy will be two because of the	4 This is credited as one aim.5 This can be more
	Leeps account for all the transactions rated between two countries therefore if trade barriers are removed and if the exports are greater than imports of country there will be good coming into the country from outside so this will might result in BOP Supplus causing to achieve its mocro economic crimy.	clearly credited as an aim, and some credit i awarded for a limited attempt to link it to the export lead growth element of the stem. Mark for (d) = 3/7
		Total marks awarded = 10 out 20

- (a) The candidate needed to read the text more carefully: the second policy they identified was not in the passage.
- (b) The candidate needed to explain how the points identified bring about a benefit to an economy.
- (c) Only two of the relevant points were used to support the argument for contradiction.
- (d) The first aim was not clearly stated, and the link between it and the two policies needed development. For the second aim, more discussion of the effects of the two policies was required.

Marks awarded = (a) 1/2, (b) 3/5, (c) 3/6, (d) 3/7.

Total marks awarded = 10 out 20

Example candidate response – low

The two government prolices are the fived unterest vates being at on all time low at the central bank and also the government scheme 1 to help people wishing which meant people held 2 when buying property. not find a large deposit Ar impa c a marked , and the housing market may (6) benefit an economy through threstment increased investments and the vising employment in the construction industry. This will improve standard of living of the people and increase consumption. This increases tax vevenue for the government which 3 can optiminally be used to insceas build more projects for welfare and It will lead to economic growth. Firms will also be a late to have higher profits. Economic growth is that when there is on a real increase in 4 real GDP or output - it may man that the market is more elonomically ethicient and making ophimum use of out put Economic growth is when there is a new increase (0) in GDP/ output. A. It can be represented a by consumor chody m. 1900 N' 4 ppf capital goods N M

Examiner comments

- first correct policy.
- Second correct policy.

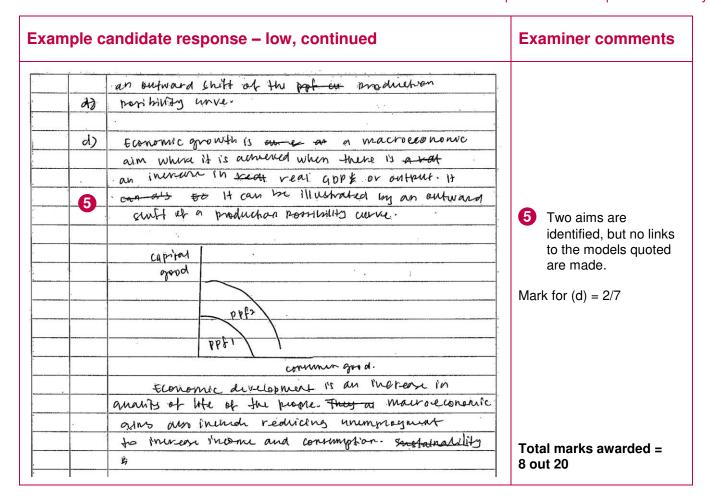
Mark for (a) = 2/2

The candidate makes a clear link between rising investment/ employment and government income, leading to a higher standard of living overall. Some reference to the multiplier process would have completed the answer.

Mark for (b) = 4/5

The candidate has not answered the question here.

Mark for (c) = 0/6



- (b) The candidate needed to explain how the points identified bring about a benefit to an economy.
- (c) The candidate did not answer the question set.
- (d) The candidate identified two macroeconomic aims but needed to discuss how these were affected by the two growth models in the question.

Marks awarded = (a) 2/2, (b) 4/5, (c) 0/6, (d) 2/7.

Total marks awarded = 8 out 20

Common mistakes candidates made in this question

- (a) Referring to fiscal policy when this is not mentioned in the article.
- (b) Not linking the effects identified to an economic theory, e.g. the multiplier process.
- **(c)** Candidates often repeated the answer to part (b) here, ignoring all the evidence in the article which pointed to a contradiction. Often no conclusion was drawn.
- (d) Having identified the two aims, candidates did not apply the two suggested models to those aims.

Question 2

xample	e candidate response – high	Examiner comments
02	Section B. A free morbet system is where the forces of demond and supply allocate the economigs scarce resources and determine the equillibrium price. It is characterized by consumer society, competition, low prices and a will choice for	1 A clear definition of a free market system.
	consumers. The producers are deemed or 'serrety' to the consumers and hus have to pay produce exactly what is demaded by the augumers. Economic efficiency refers to a situation where the hest of countriotion of the resources is being used to mo duced	
	the nget types of goods and services in the right quantity. Examine Efficiency heast to aspects, productive and allocative efficiency. Productive officiency and occurs when the meast possible resources are possible out come.	Productive efficiency i not required by the question.
	on an enough wel, productive efficient is on at can be shown by any point or the production possibility arre. Croody productive efficiency.	

Example candidate response – high, continued **Examiner comments** For a fim productive flecionay has two orietorias. production on the lowest average lowest point of the average attaine (technical ATC ATLY A7C3 ATC spin where attendate efficione C Stitt 3 A sound explanatory paragraph on allocative efficiency. is a coop of a produce r consoner

Example candidate response – high, continued **Examiner comments** 4 4 A good illustration of efficiencies, which suits the context of the question. A-TC MR=AR=D ducante =mc and it is the market fails to allocate markets - Fins **5** Given the previous **(5)** analysis, a logical approach to identifying and analysing inefficiency.

Example candidate response – high, continued **Examiner comments** mc = MR mc ATC. goods an 6 A further example of market failure linked to inefficiency.

Example candidate response – high, continued	Examiner comments
Perrent goods are poods hor advadable and now yindrous goods ment have regether externalities of a true regether externalities of a true negative externalities are the negative spill ever extent of a true and my a hind party that is not ever insolved in acromption or production of this type of good have a more insolved in the entered out of south poods in colised, proint production and consumption in the full from to do to consumption in the full from to do to consumption for a production down to the source that y down the level in whenever me a mean ment of the true and the true over the total over a total over and a total when the true of the true	A good analysis of both negative and positive externalities and efficiency.

xample candidate response – high, continued	Examiner comments
destroyer down to socially destrated. The same case is for other goods	
pollution. The horn caused is	
these are down over do consumed and over produced. Tribe case of marit goods,	
positive externations existic he positive spill over effects of production (ansumption to the grad party	
p msc=mpc	
msB=mpB+mEB msB=mpB+mEB	
Assuming mec to be zerog if	
del benefits of mere goods are realized, then have monophen will his from loto Q, society	
this shows and or allocation of resources. This arises in the	
and health come.	

ample candidate response – high, continued	Examiner comments
(Continued)	1
2 Tues, the Journant intercition from	
inorder to bring consumption upto	
socially desirable to luck by ving subside	2.5
8 However, gour failure may also	8 Some limited
occur is the got over sobsidises	discussion of
or over tages such goods. This,	government intervention and its
instead of aftraiently allocation	drawbacks here.
resurces any lead to hither districtions	
in the norbest the port may	
fare Problems in realising or	
. Forthering the exact amount I	
tax and subsidy to be used. Thus.	
Afarover the gout also may find	
to aliene efficient allocation.	
of resovees.	
Marcover, The view mat geople	
9 connot be trusted a me boing	A neat concluding
I their dioice and had hey	paragraph which reflects the free marke
don't know what is kept for	approach.
than too is against principles of a	
free mortuet was The port	
does not get to droose people is	
proferences. Also, this view sonhadre	
· with even sic many trust states.	
consumer 5 and sovereign and	Level 4
know heat.	
	Total marks awarded = 19 out of 25

A more thoroughly developed discussion of government policies, linked to each form of inefficiency, would have improved the answer.

Example candidate response - middle **Examiner comments** 色 domand of the conjuner limited rejources. Ethijena is the prediction of goods and in best way Efficiency can be Allegable efficiency ellivest monner A good definition of a market system. capit ·F ·E The candidate has a (msumpr goods good understanding of allocative efficiency 2 and explains it well, If the economy is apreading at on though possibly at too PPC You that economy WIII much length.

cample	e candidate response – middle, continued	Examiner comments
	said to pallocative efficient If the economy	
	is operating at pernt E in the above dragram	
	Then evenany should use its weeks amideal	
	Houser, point Fi outside the PPC and	
	12 curuntly in attainable with the curunt	
	resources	
	When talking about the firm, it will	
	he allerative exprient when the 15 Price will	
	equal its marginal cast. This will result in	
	higher consumer surples This can be show	
	producer surply:	
	BE	
	10 D F	
	200	
	I the above diagram region A and	
	B is the consense surples and C and D	
	on preducer surples, It the consect amount	
	of grantsty D preducer where ME = P	
	Any increase or decreose in the prediction	

Example candidate response - middle, continued **Examiner comments** ideals bed by region B D F ma F Produtine officiency is the production goods and sorvices at the lave + point Mer wards the mudestra he lovest This can be done esing malt efficient technology This Can be shown below: 3 This page on 3 Gost 1 productive efficiency is not required as the question deals with allocative efficiency. Cleanbity the above diagram AC3 is lawert achieving this Ala is least persible cost of Erm should produce of to productive efficient As It was discuss earlier, the & purate fun, wale for thoir self interest and hart to maximia the profits so they will

ample o	candidate response - middle, continued	Examiner comments
<u> </u>		
	by to allicate the received in such a momen	
	That they can satisfy all the peeds and	
	wants at the consumer so they must be	
	allocative officient Secondly to increase	
	profite from will decrease it cost and	
	will use most efficient technique col	
	production. Thus, they must be productive	
	Cherent.	
	Hunever in many circumstance Mary Sail	
	to allowite recover efficiency efficiently.	
	This is because private fine will maximise	
	its profit, where it MR will be equal to	
	My nut where MC=P. They is skun	
	belen:	
	Pose p	
	, MC	
	/)// -	
•		
4	PI	4 A good use of
	12	monopoly to illustrate
	P3 X	inefficiency.
	, Mr	
	O. Ch. Ourshy	
	With the distriction	
	Firm will produce at OI where it MC=ME	
	It will shope the passe even prove by cher at	
	Pl. Allecable point was the prediction of	
	Or one price should be at 12 They it	

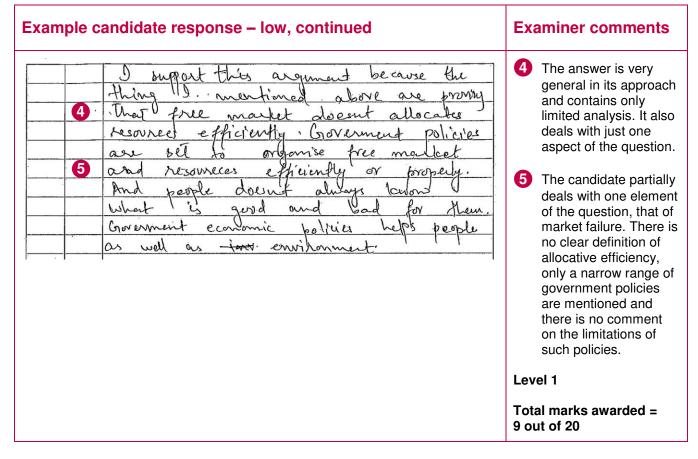
Example candidate response - middle, continued **Examiner comments** consumer surply and create dead weight loss This it realt in in-efficiency Maket fuline exist tobace where Mere is 5 Further good examples high externality Fxtoendity is the of causes of cast to the Mind party who is not molied inefficiency are dealt with in these three in the production process, such as pulletion paragraphs. hun the featories. I maket system This is common that the good and sources with negative externality is over produced and good with positive externality not preduced up to the appinal loval. This, it will domage the en-ironsent Consumers day not have perfect montedge which the preducer will have Them It result in some cast one homestered to conjuner and predicer enjoy known another example of insperfect knowledge is that of movit and domerit sands Due to importect infamotion conjume does not know the importance and home bits all month good, ush as effication and bealth, Min, they are under consumed while the deprevit good, such as alcabel have high demand and They are over proce over insumed It is righted in in the inefficiency Vory last, maket will nover preduce the public good such as street lights and

Example candidate response – middle, continued	Examiner comments
Secretary States of the secretary and the secretary of th	The paragraph on government is very limited. It mentions possible approaches, but fails to explain how
Spluding med gareness con buster out to instruction to consumer. This will focal to Concert product	they might be applied to the inefficiencies previously identified.
maket faces might addice products to the select so	7 A brief conclusion but no justification is given.
Allowania Tour galunder Sphenocher	Level 3
De la	Total marks awarded = 15 out of 20

The candidate dealt with two aspects of the question well: a definition of allocative efficiency and forms of market failure. The role of government intervention and the limitations of that intervention were not discussed fully enough. This meant the conclusions reached were limited.

kample candidate response – low	Examiner comments
Exec Market is depend only on private people or firms and uses frice mechanisms of Demand and supply. Free Market sometimes is good for individuals, and economy's because frice market is lossed on Consumer needs and wants on produce only on the demand of ensures In a free market, profit is a main aim of the firms. They produce everything of consumer wants and not think bubbit the side effects of some production People do not know that what is good for them and choose things that are hamful for them as well as for environment. Free market cannot allocate resources efficiently and worke the resources. There for people have to pay cost of it. For example a firm of chemical production im a free market can produce chemical and their wastes through the river. Jeople have to pay cost for cleaning as well as well as for the river. Jeople have to pay cost for cleaning as well as sufficient to fifter water things if difficult to fifter water from this waster to the government informers and impose feares and regulation to that firms. Their policies help to use resource efficients and to protect people and environment for example brocken tour on firms on pollution permits.	The opening page is a good general discussion of features of a market economy, but it contains no reference to efficiency A description of externalities.

ample candidate response – low, continued	Examiner comments
Free Marlet is a proofit based marter to other produce anything like domeint goods. Dannelit goods and boad for us and for our health such as fast food, cigarette and alcohol consuming. Therefore (novement policy of taxes on these thems such as on alcohol on cigarettes helps proplement as well as environment. Covement also get barriers on the imports of alcohol and in some economics such as KSA (SAUDI-BABIA) a mushin to country hove fully barried the consumption of alcohol. Coverement as well as provides must expect which to fully give benefits of it. Though free market is failed to fully give benefits of it. Though free market also brooks provide extraction and hospitals but some people with low incomes not affect them. As well as wrong Impormation is given in free market and arong process and donot have information is given in free market and arong process and donot have information is given in free market and arong process and so they amy everything on high prices I in the free market in formalism about words in formation and right frices I in the free market by mother and wrong decisions. Samethurs lay comparing on adventisments free Moutet waster can be next thing which	This part of the answe is the best in terms of analysis.

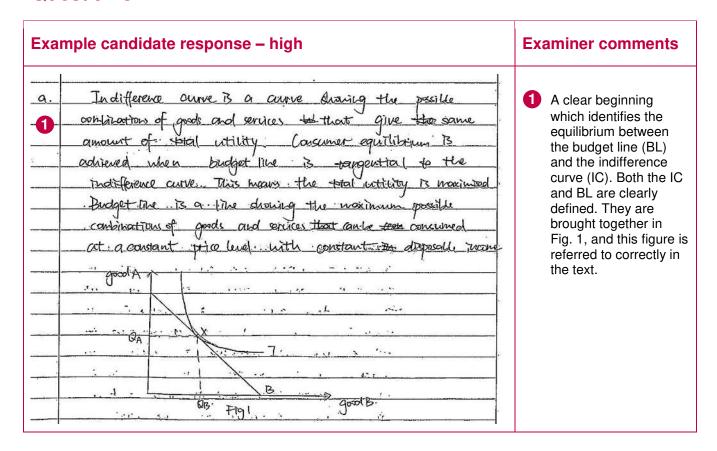


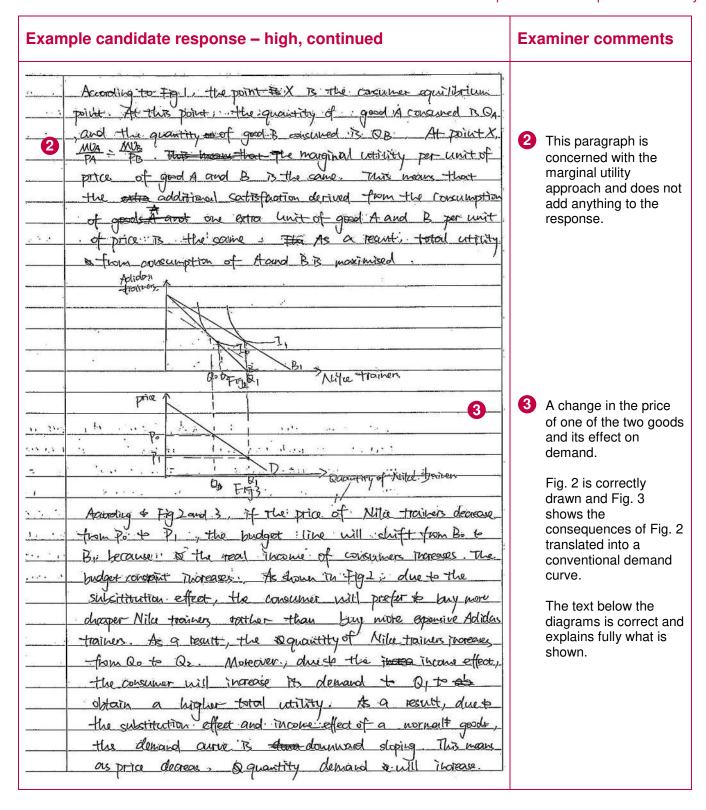
The candidate needed to provide a clear definition of allocative efficiency and discuss a broader range of examples of inefficiency, then suggest a number of government policies and comment on the limitations of such policies.

Common mistakes candidates made in this question

Some candidates wrote at length and unnecessarily about productive efficiency. Some candidates did not realise that there were four elements that needed to be covered: the definition of efficiency, the market's failure to achieve efficiency, government policies aimed at addressing this failure, and the limitations of those policies.

Question 3





Example candidate response – high, continued	Examiner comments
In conclusion; tober for an abnormal good little gitten good, the nagative income effect will be groose than positive substitution effect. On Therefore, the demand came is upward sloping.	Mark for (a) = 12/12 Level 4
b. Indited tox is the tox imposed on goods and services. The effect of, tox may depend on price elasticity of goods. Good of the price of good B. On Go Bt good B are pike The grann in Fig. i fixture year. It and good B are pike The grannest increase toxes one below good, the price who to pay part of the toxes to pay part of the toxes to pay part of the toxes to pay part of the invade shift of B hadet the from to to a pay the toxes the invade shift of B hadet the from to be able to the short of the consumers will decrease the short of B hadet the from to be able to the short of the so decrease the price when the consumers way not be able to the order the so decrease decreases the fraget time the fraget time. The magnetic thing the price was and more goods are consumed, with the magned with the magned with the free goods. The consumed the magned with the so decrease goods are consumed, the magned with the free goods. It is a result, to assume the toxes may not be able to the magned with the free goods. The initial character way not be achieved the magned of payer of the initial character the total withing the consumer than the consumer	This response identifies the effects of an indirect tax on both goods, and correctly illustrates and analyses these effects.

Example candidate response – high, continued	Examiner comments
However, if the obmand for goods & pico pico selectic. The drift of budger line will be at a loner extent. Its a possely because most of the text is possed by the producers as a the cost of production. Moretaer, if the demand for goods is to perfectly price polaric, the producer in Indirect for will not affect the consumer equilibrium because the tox is totally paid by the producer: I and the quantity clemanded will not drange. Forthermore, increased tox may load to increase in price. Some producers may not next higher price much may cause the loss of competitive edge of goods and services. The a possed to achieve competitiveness. Ourd sockes have sales turnover. In conclusion, the consumer equitibrium point may be affected.	This loses focus on the aim of the question, i.e. to discover and analyse the income and substitution effects of a relative price change in the two products.
: the demand for goods and services is price. Industric and, and the prit depends on the objective of the firm. If the	Mark for (b) = 6/13 Level 2
1 firm aims od: calas noximisation, equilibrium may not be	Total marks awarded = 18 out 25

(b) More developed discussion of the effect of a price change on one good was needed here. This would have allowed the candidate to explain the difference between income and substitution effects.

Marks awarded = (a) 12/12, (b) 6/13.

Total marks awarded = 18 out 25

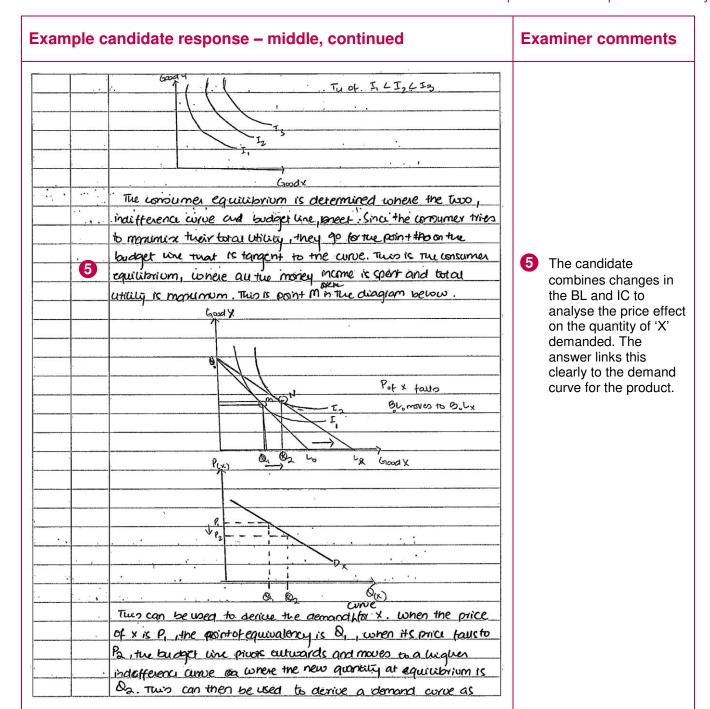
Example candidate response - middle

3 Consumer equilibrium is a concept that makes up a very . . big pont of manginal utility theory, manginal utility theory Ð. bewever states that consumers aim to monumine their total utility which is the total some spackion one gains from consuming au of the goods. In this theory a few anoumptions have to be made; consumers behave nationally, they have a fined money income, their demand makes up a very small portion of the market alemand, therefore aloes not affect the mice, they know h how much sortio faction they gain from consuming that good and author morey more is spent (no borrowing or sawing). In consume equilibrium, a things one used in budget lines budget lines and indifference curves albudget lines are becomes to sa line. that snows all the possible combinations of a good one can buy give their current money income. A change in price of kithe apod and or money income will slift the curve, pivotal or by a certain amount. They exe Bubi 2 original BL BL fall in P(x) = BL B fail in moneyiname= 8262 0 L Goodx shows the combination An inautherence curve on the other hand measures the to of goods that yield the same total littlety. Since the total utility on any point on the curve is the same, the consumer is indifferent to it. They are conven to the origin because as long-fore good is consumed, its manginal utility increases therefore the consumer is lun wouling to give it up and requires more lof the other good to give upone of the first good. The further away the indifference come from the origin, the ligher the total utility

Examiner comments

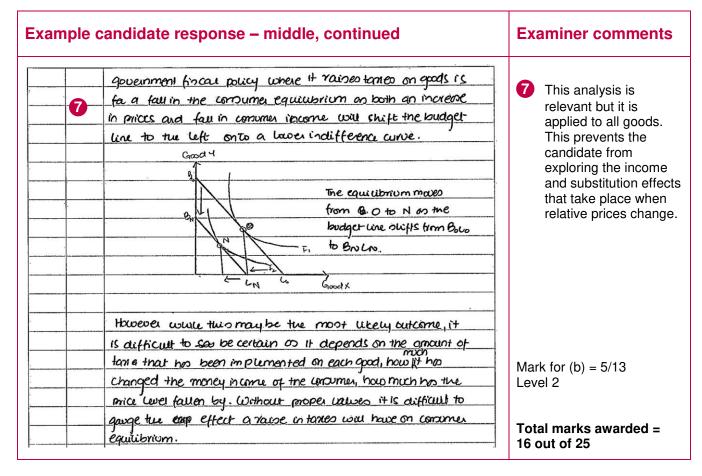
An opening paragraph based on utility theory. Some limited statements towards the end of the paragraph refer to indifference curve analysis.

- 2 A good paragraph on the budget line (BL) definition and illustrations of changes in the BL
- Here, the candidate defines, illustrates and explains the concept of indifference curves (IC) correctly.
- 4 The reference to marginal utility is a distraction, as IC analysis is based on the concept of satisfaction.



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mple c	andidate response - middle, continued	Examiner comments
	no we know what the quantity the consumer demands with a change in the price of the good.	Mark for (a) = 11/12 Level 4
6	Governments implument fincal policies in order to achieve	
	government attest its spending or its tomation on the copyling is unexpendent in the copyling is the copyling in the copyling in the copyling is the copyling in the copyling in the copyling in the copyling is the copyling in the	
	the there are two types; discretionary, and although the party in the	
	asscretionary contractionary policy, when it raises takes on	
	Thus results in a fail in national income.	
	The state of the s	
	J. Y. W.	
	Rice level 6	6 The candidate's
	1 1245	opening paragraph focuses on fiscal poli rather than on a
	AD	change in taxes on goods. The analysis good but misplaced.
	Descriptions of the Cappe	
	A raise in tan increases the national income which means that	
_	the consumes money income hos now faven, Additionally,	
	in a fall of prices of the goods. Depending on how significant	
31 2 32	each effect is; the consumer equilibrium may increase,	
· .	fau or stay at the same. However since the goods are	
	being tanea, it is likely that of the goods will be more	
	eniperature even if the price level fails since tanation generally	
	is inflationary. Therefore the most likely result of a	



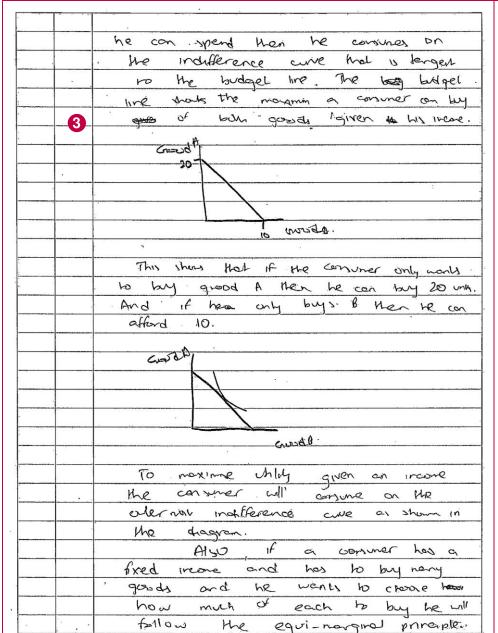
- (a) The candidate needed to refer to satisfaction rather than utility in this answer.
- **(b)** More developed discussion of the effect of a price change on one good was needed here. This would have allowed the candidate to explain the difference between income and substitution effects.

Marks awarded = (a) 11/12, (b) 5/13.

Total marks awarded = 16 out of 25

Example candidate response - low **Examiner comments** 3. beycally shows SNO a whilip by consumer gains buying two goods. Yels 3. Good A -IC GoodB indifference The cine decreasing has gradient diminishing because me law My slalls morginal O 1 The candidate provides marginal shly gerned reem decreaing. a good explanation of Thy down. The 60 he goes the shape of the has less of B he give 10 indifference curve. 40 convners like nore to gan Whiley to much as possible and gain 00 when a commer done this 15 pays or, CUNP. ollernost nonflerence alectron euro provides the maximum chly both. Goods. Goud A a bread 2 This is a good wer ld The provid & une the convner 2 explanation of the MISO 4 with She moximm consumer seeking a given Income a consumer has higher indifference curve to provide higher levels of satisfaction.





Examiner comments

The candidate introduces and explains the role of the budget line, linking it to the indifference curve.

No conclusion is drawn regarding the amount of good A and good B chosen.

Example candidate response – low, continued	Examiner comments
This principle totals that a consider is her if off when all the MU/p relieved over the sene. MUA = MUB = MUB. Ph PB PB This is how the consumer never decide their much it each good of to key to recognize while. To derive a demand conse through the whiles we alter the preu of a good and we get a consider decide conserver decided and pan was to add to the server would spend as each while the consider would spend an each while the morginal thing to price ratio were the general thing to price ratio. We much then decrease	The answer abandons IC analysis in this paragraph
the price of A and this world feed to ! He consumer consuming more of A whit the MU rotius would again be reapel. We used a Reap alkning the prices and ablaining the points and world this, drawed a demand world	5 A development of the shape of the demand curve based on marginal utility theory rather than indifference curve analysis.
ωια (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	6 The candidate's answer needed to show the effect of changing the price on the budget line and how this affects the point of intersection with the 'family' of indifference curves and hence how the demand curve emerges.
	Mark for (a) = 6/12 Level 2

to make explicit reference in their answer to the correctlydrawn diagrams.

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Example candidate response - low, continued **Examiner comments** 3 6) policy in order a fiscal indices government The opening paragraph In a Bood policy is not relevant to the 7 eiher increae government garerment auestion. alter · taxation. 15 they the reduce increese and . texes However inercoses. garennent wereases texes. Wan Fell. As quids broan and the nore expensive Also Kick In. the mord nemo 01 enffect rand KICK substitution gords. consumers verse ragmi Now currenty conunci indifference the brdget at ano an This is a correct (8) and prices the golds ine 8he description of the effect the weeld short then budget ase line of price increases A in words. wh (Busip increase through taxation on the budget would have budget line, but no price the indication is given of Shiff. This mverds -perallel q the indirect nature of afferd con the the tax change and the fact that it may apply to Creved A Conda only one of the goods. The candidate needed

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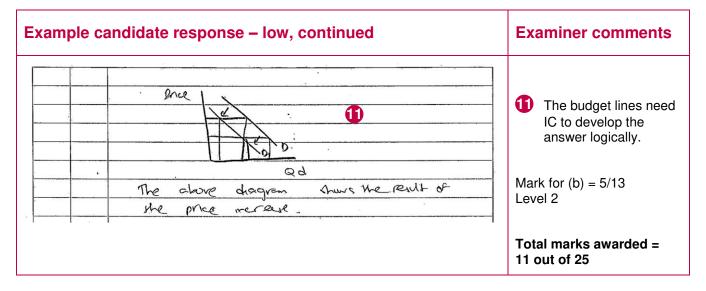
afterd.

Example candidate response – low, continued **Examiner comments** Miling world gain would be 校 IF me conviner previously buying MUA MU there as the prices where 9 Pa Marginal utility analysis is prominent here, but mergined shiny per dollar have nsen we the question is fall. However the goods done 11. concerned with IC the propulier increase some analysis. of increas me price were then consiner brun the increuse B · 01 20 igel back MUX /PX = MU/DA egiahon to she A (A) 13 0) above different dia grans Show hodgel As the price of B merevies then less of on mer every fer-5 A. and nee vesse-Also. prices increase sobsh hown effect reick m. Ircone 10 Good basic analysis of 10 effect the impact of price grently changes on individual deneranded the great to budget lines here. they both have an inverse However, there is no Ircone effect relohinghip. IC to back up the the gunkly also assertions that demand fall les reed consor will fall. ths afford Incore ond can

his given inche.

good.

with



- (a) A clear link between the movement of the budget line and its intersection with the new indifference curve needed to be translated to a demand curve falling from left to right.
- **(b)** More developed discussion of the effect of a price change on one good was needed here. The candidate also did not develop their response in terms of both budget lines and ICs. This would have allowed them to analyse the distinction between income and substitution effects and to explore the development of normal and inferior goods.

Marks awarded = (a) 6/12, (b) 5/13.

Total marks awarded = 11 out of 25

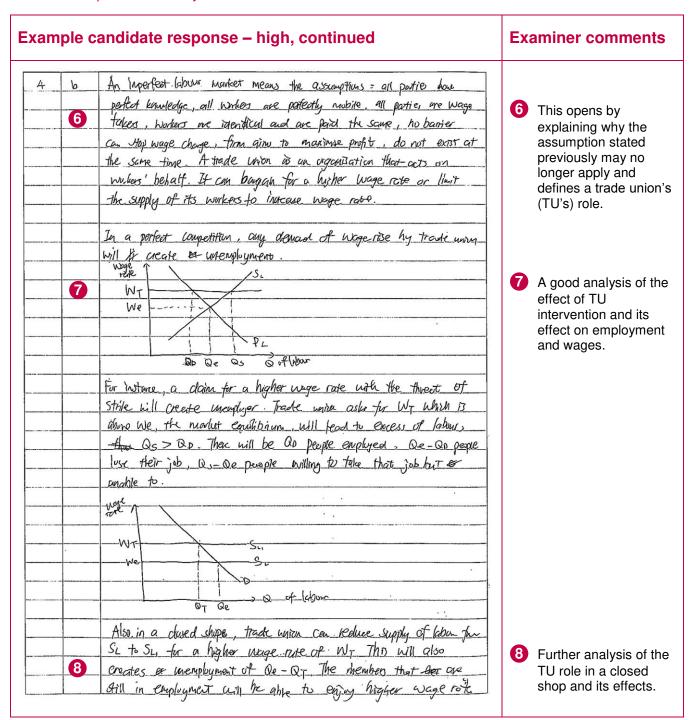
Common mistakes candidates made in this question

- (a) Many candidates did not establish the link between the movement of the budget line and its intersection with a new indifference curve and the need to relate this to a demand curve falling from left to right.
- **(b)** Candidates needed to consider the income and substitution effects of a relative price change, rather than assume the indirect tax increase applied to all goods.

Question 4

Example candidate response – high **Examiner comments** A perfectly competitive labour market is one "which all parties are The answer clearly wage takers, they are not able to abler the market equilibrium wage focuses on the labour tale. All labour is identically slitted, so they 're paid the same market and identifies wage rate. All parties have perfect knumedge, so the nurkes the assumptions of a perfect labour market. are fully awared of the occupation obsenhere. Also, they're perfectly mobile, both occupationally and geographically. So there won't be un taken jub in an area whoreas people unemployed in another films are self-interested and pursuing measuragtion in profice So they will employ at the point MC = MRP. Thoc I no barrier to stop wage rise or fall The demand for labour is MRP, marginal revenue puduct. It equals to MPP; maginal physical product x fixe of product. It's the extra revenue the firm can gain by employing an cidditional court of lobour. In the shut run, as freed capital is fixed the MA) is dininishing as more workers are hired MRP therefore object olumnards 05 Shoun wage . The marginal revenue 2 MGL=5 product (MRP) is defined, as is the link between the market and the firm's demand for labour. The 2 of Chur diagrams are correctly As it's a perfect competition, the firms take the including equilibrium wage love we , and will produce at Oe as it's the profit maximising. referred to in the text. Point where MCL = MRP The MRP differs four industry to industry. But in profect competition The productions of Cabour B the same, ponce is the same, so MRP will not differ. But in different occupation, MPP differs. For initials, MRP will be higher for a manager than for a deaver. Thu, the MRP for manager with be for mue to the higher, the equilibrium

Example candidate response - high, continued **Examiner comments** 3 The candidate argues quartity of bour that a firm is willing to hive is greater than that that MRP can differ Of a deaner. The demand for remages is muc than that for between occupations Cleaners of the hidutry and gives examples, but does not clearly explain why the At the scare time, the supply of chearer up be much greater than difference exists. for managers To be a manager, years of study and go is useded, but of to be a cleaner, that's not no strict requirements needed 4 Thorefore, the supply of manager is to the left of supply of 4 An example of why wages may differ due cleaner. to different supply and Scleaver demand conditions for managers and cleaners, together with WC some explanation of D meangers why supply may differ. Deleaners As Sum, the wage rate for a manager will be higher than the surge rate of Gener in the Industry. Firm will have to take that wage rate. This difference is caused by different level of shills people acquire. In the short run, cleaner can't study enough to become a managero In the luger run, it's possible to educate a deaver to be a qualified manager. Also. In the shun on, the labor may not notice abother poid job apportuty 6 6 An example of elsewar As MRP is diminishing, the look of later will be mean higher imperfect knowledge is used to explain further wope rate. As what they bring to the firm dinnihes with questing of lobour invectors, they their effect it notes less to the tirms. But why wages may differ. in the lug run, welcos will trailly that it at a they have perfect Information Overall, in the lung him is the assurption behad a perfect lesin maket I and complete, so the nege differentiation my Mark for (a) = 10/12he Apred. Level 4



Example candidate response - high, continued **Examiner comments** of W7, whereas these needle out of Job nin receive no income now However, this may may not heppen in an imperfect market The existence of trade wown will bring the maker buck to as Competitive end in the case of 9 may non-psyny ALL = SL Ne Wm a of labour A monopsony is the sole employer in a labour mulat. As a profit maximuser, it will hove an of Glown, paying only Wm of wage rate as this is the profit maximising point (MC1=MPP) It will be able to exploit hudsers, not paying them what their they bring to the firm, (marginal revenue product) We A bargain to increase wase rate to we will fix this explaitation Wage 1 9 9 Analysis of the ALL = SL monopsonist labour buyer and the TU WI explains the role of the Wm TU in negotiating both Farl. a higher wage and more employment, based on MRP theory. A strong trade union can form the nunoposonist the raise the wage rate up to WT, the equilibrium wage rate where workers are pay egral to that they add to the sevenue of the firm. Also, mue workers will be eaployed (Q-QM) of In this case , trade with duen't lead to unemployment but actually help inverse the amplyment

Example candidate response – high, continued	Examiner comments
Overall, I don't agree who the statement. It's in a perfect competition lobour market that trade union actually will heartably lead to a vise to unemployment.	A very brief but accurate conclusion. Mark for (b) = 10/13 Level 4 Total marks awarded = 20 out 25

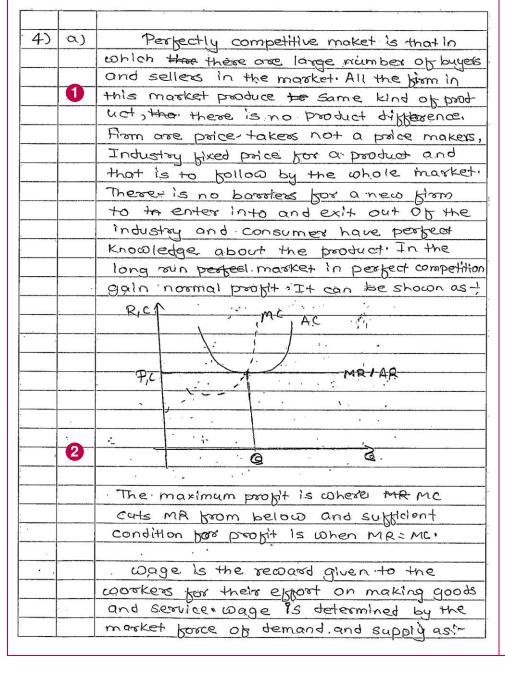
- (a) The candidate could have given a clearer explanation of why there are differences in supply and demand for labour.
- **(b)** The candidate needed to explain that, while wages can improve without resulting necessarily in a fall in employment, if a trade union persists in demanding higher pay, employment will eventually decline.

Marks awarded = (a) 10/12, (b) 10/13.

Total marks awarded = 20 out 25

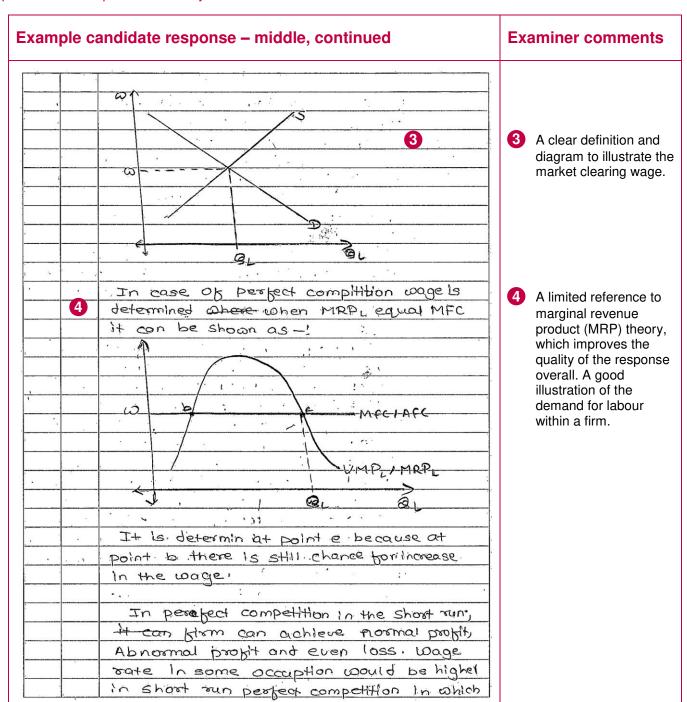
Example candidate response - middle

Examiner comments



1 The essay opens with a clear definition of perfectly competitive markets.

2 The analysis here does not contribute to the answer.



Example candidate response - middle, continued

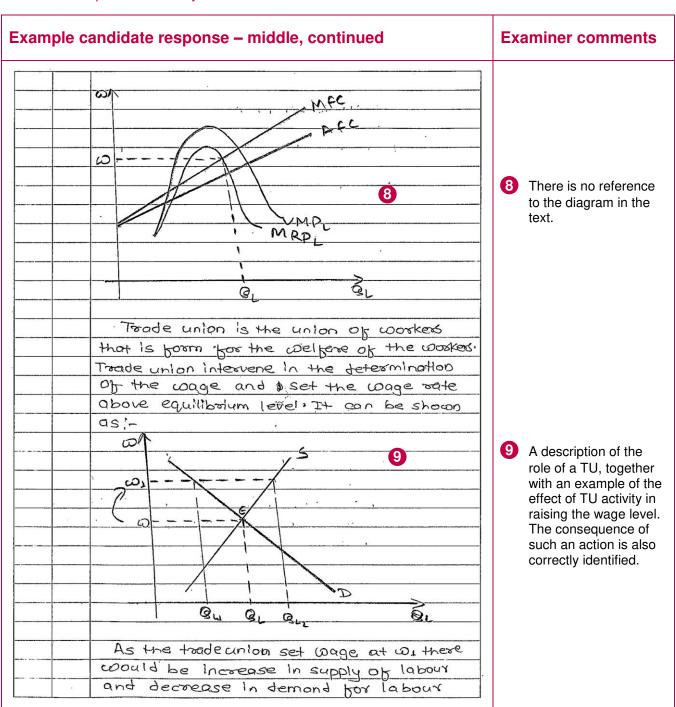
Examiner comments

- Hieros are of attaining abnormal profit. All **5** the Hem does not obtain abnormal profit in short run. so, that who can achieve would give high wage to its workers. But it is not possible for so from to give high wage then others. And the Hom to having loss gives 1000 wage in Short run. Hence, some of the work froms in perfect competition gives high wage than in others, are according to the profil they make ? in the short run. Imperfect market is the market where 4 (P) there are large number of buyers and few selles. There is product difference between in the market froms decide on to the price of the product so from are price maker not a price taker. There are Strong and weak borriers for a Hom 6 to enter into and exit out of the industry consumer have perfect knowledge about the product. I Imperfect maket is dit divided into monopolistic compittion; oligopoly, Duopoly and monopoly, wage in imperfed maket is determined by the market force of temand and supply as shown below: 3 7 The coage in imperfect market is also determine & where MRPL equals MFC H can be shown as ;-(PTO)
- Here, the candidate loses focus on the question, which is concerned with wage differentials in perfectly competitive markets.

Mark for (a) = 7/12Level 3

6 A definition of an imperfect product market rather than an imperfect labour market.

7 The diagram and text do not link up.



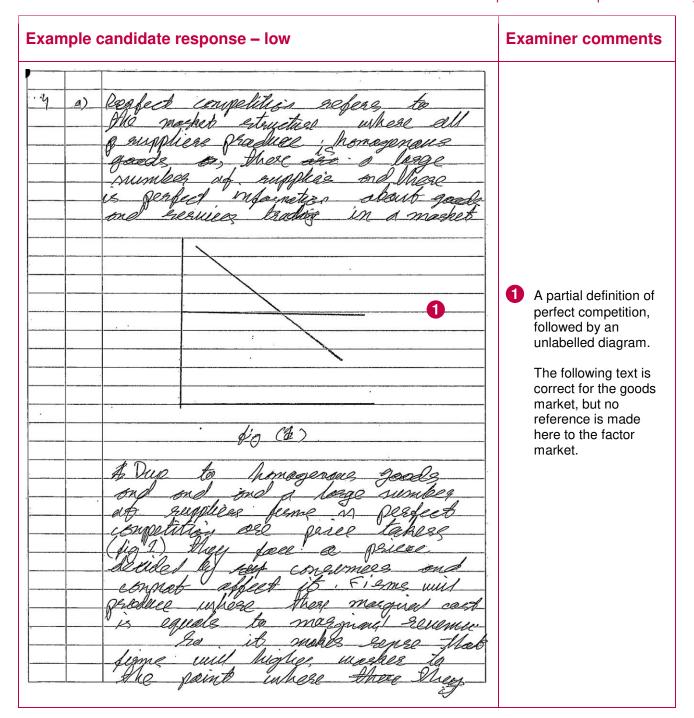
Example candidate response – middle, continued	Examiner comments
in wage would create unemployment, Teads to poverty and cause of ross of social coeffers. Trade union set wage to well and to the workers would be motivated and to they could get sufficient wage from their work but H. will act negatively. It is not always the case that increase in wage would create unemployment. In case of highly demand for highy skilled lobour. They are paid high wage so, that they a are motivated toward the work. In the case of risky job the raise of wage by trade union would not decrease the quantity demanded for labour. When the price of a product or sexule that the from sold is price inclastic then also the oralise on the wage by trade union above equilibrium would not course lead to unemployment as: maximum cost could be pass to the consumers. Yes it is true in some cases in the imperfect market the raise of wage by trade union would lead to unemployment	These two paragraphs do not make a clear link to imperfect labour markets.
in the market; mostly in case where demand for a product is elastic and coorkers one seminar unskilled. But it call not always leads to unemployment in the market in case of highly skilled coorkers, risky job and inclastic demand.	The assertion is correct but there is no explanation why this is the case.

Example candidate respo	onse – middle, continued	Examiner comments
determined Is high den monopson ging worken wage suk exploitation we wage is no bolum wage co mage is co wage determ and only com	by the trade union in case there hand for a workers. In cose of y where there is a goint from supply to they are not ready to give y diently. There will be a doubly of resources It can be shown as: Afe. Afe. High the such case trade union in allow the wage sales unemployment.	Here, the candidate attempts to use MRP theory to explain the increase in wages without an increase in unemployment which can occur in monopsony. The diagram is not clearly explained in the text, but the two together
trade union achieved or	ean some not. so, in pimperfect s not always that eag raise	A limited conclusion. Mark for (b) = 8/13
of cooge by	trade union only cause leads	Level 3
		Total marks awarded = 15 out of 25

- (a) A fuller explanation of marginal revenue product theory and the reasons for differences in the supply and demand for labour was needed here.
- **(b)** The candidate needed to explore a wider range of trade union intervention and extend their analysis to monopsony.

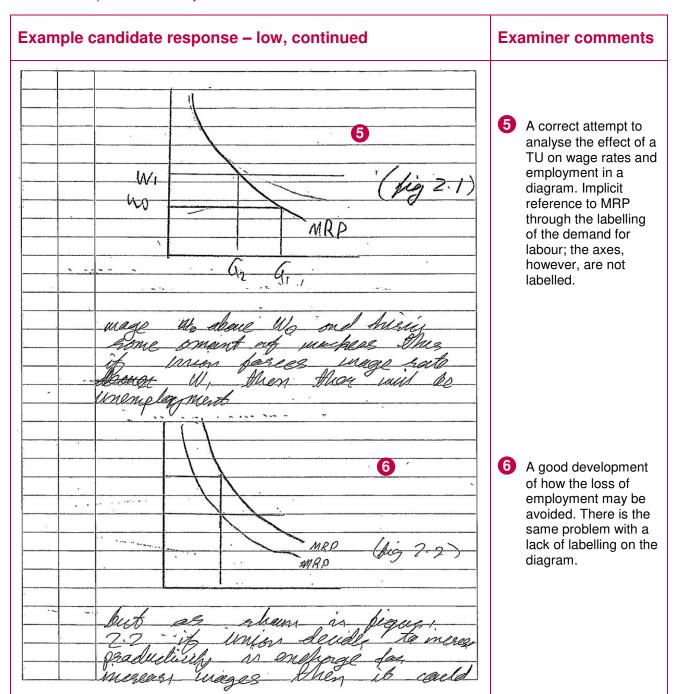
Marks awarded = (a) 7/12, (b) 8/13.

Total marks awarded = 15 out of 25



Example candidate response – low, continued	Examiner comments
Put in the Ise the lang sum the original grades to the lang fraducing frome suspent will be fraducing from manges but In the and he was a server of the lang fraducing from manges but In the matter which means was not been	2 A limited attempt is made here to explain the theory of marginal revenue product (MRP).
Mark sur which mean town high vege"	Mark for (a) = 4/12 Level 1

Example candidate response - low, continued **Examiner comments** 3 A confused opening 3 paragraph. It is not clear what the candidate is trying to say. 4 A clear description of 4 The the role and effectiveness of a trade union (TU). make



Example candidate response – low, continued **Examiner comments** Wa 40 The candidate deals 7 reasonably well with the case of monopsony, analysing how wages may rise without a loss of employment.

Example candidate response – low, continued	Examiner comments
depends or print of oction union desaids to take and in which marked executive employing is	Mark for (b) = 8/13 Level 3
effectigg operating.	Total marks awarded = 12 out of 25

- (a) The candidate needed to develop the marginal revenue product demand for labour further, and then to account for different supply and demand conditions in the labour market.
- **(b)** The candidate needed to explore a wider range of trade union intervention and extend their analysis to monopsony.

Marks awarded = (a) 4/12, (b) 8/13.

Total marks awarded = 12 out of 25

Common mistakes candidates made in this question

- (a) Many candidates wrote about perfect competition, having failed to realise that the question related to wages. Among those who did realise this, many omitted any reference to marginal productivity theory or explained how different wage rates could exist due to conditions of supply and demand.
- **(b)** Some candidates did not extend their analysis to include monopsony, which would have enabled them to discover the fallacy of the statement in the question.

Question 5

Example candidate response – high **Examiner comments** 5 (a) The objective of a firm is usually what it wants to achieve or what it aims for. Profit is the amount The candidate gives a of money that calculated by total revenue minus total clear definition of profit. In some companies, their objective is the Usong mo profit maximisation. Using monophistir as an example Propit maximisation arhieved when AIC MR=MC, And as so it produces A good analysis of why 2 at the output level Q1. Refer to the MC = MR rule leads to a range of the AR= Pine and average total wist AP ? OUTPUT profits. ABCD. the profit it makes is MU/ ATU -111-AF-7P-D MENROPAN) AR TAR TADAT atput In the perpet competition, AR=MR=Pile=Demand. When ATC is lower than the Pine, the wingany will make a normal profit. When ATC is equal to Prize, the company experiences a zero profit, all the revenue cover the wst. Atthough, It aims for an profit maximus ation, but at Good analysis of how that point it faits to achieve. In reality, the company won 4 shut the shutdown position in the short run results down stand the same time although It it forts to achieve, to because in losses and why the the revenue can still cover the A fixed lost. In If it show lease firm continues in production, it still needs to pay for the fixed cost. production. horthwhite. However, if the AF AFC = Price, the lumpany heads to consider carefully. at that time the company has already made a loss. It's agreable that as long as the AFC is larger than Price the company will immediately to avoid a more sevens loss. Before that point, the company will never a shut of production become maybe to someday, the company may recovery and achieve the Profix maximisation again. In this paragraph, the This model explains that a lumpany who has profit candidate makes a 4 objective doesny always need to make a profit nelessarily. reasoned analysis of For a small company in the perfect competition, it may tough why a start-up firm may not make a profit. to keep profit maximisation during the whole Production Process.

ample c	andidate response – high, continued	Examiner comments
5	As the start-up lost is, a large amount of money for them, they now give up early even if they fait to autieve the objective. The only thing they must take lare is that they do not make a big loss in the production process. With the growing of the Size and revenue, they can begin to autieve profit maximises maximisation always. For the sho The company need to anseve the objective in the long run.	 This response includes some good analysis of a range of profit levels and why they may exist. Mark for (a) = 10/12 Level 4
(b)	monophistic competition, and monopoly. In Oligopoly, there are usually a few companies that have more than 50% market. Share. They are price makers as they have strong market power. In some situation, they may be conside with each other tacity. In order to control the markets, these large companies in the market set the same price, using browning price to interdepense strategy. Also, sometimes, they also use straiting price to. Set a price that is too law for small companies, to 50 set as small companies comy achieve cover sits lost. When there is only big companies in the market after adminy small companies out if the market.	6 The candidate refers clearly to oligopolistic industry and the ability of firms to limit pricing, but does not clearly link this to profit level.
7	they usually use collinsion to set a price that achieves profit maximisation and gain superformed profit. However, there is an exception. When a company wants to gain for even larger market share, it may leave the collinion, and set an even lower price to attact consumers to sell more. At that time, it doesn't aim for profits maximisation but sales maximisation. In monopoly, there is only one company who controls the whole market. He usually, it the momoply will set a	7 The candidate develops their analysis of how sales revenue maximisation may occur. The wider effect on other firms and the development of a price war is not covered. Greater analysis of the sales revenue maximisation model was needed here.

Example o	eandidate response – high, continued	Examiner comments
8	Very hight prize as people don't have other choice. And monopolist can achieve profit maximisation. However, some times, it's a pulit-owned monopoly, a natural monopoly for example. It survally a has benefit of natural resources. A For instance, in China, the electricity is connolled by the country, and people can only buy electricity in that company. However, its main aim and objective is to provide bosic necessity for people rather than make profit. Thus, the price of electricity non't be high but a normal that every hody can afford it. In this situation. The objective is to provide public with	8 This offers reasonable development of the idea of provision of goods for social reasons rather than in pursuit of profit. Reference to merit goods could have beer made here.
9	In perfect competition. there are along amounts of cosmoul companies. Seling homogenous products, acts as pice takers. Consumers have information about the product ound prise. Some companies in this smuture are just start-up and their aim is survive in the market. They don't ask for as much profit but try to lover the total cost. In some situations, they the price is even larger than Average variable lost but as long as it larger than average fixed lost, it non't shut down. Thus, sumpanies in perfect competition is asking for survive. On balance, each companies in each smuture have different objective. It much depends on the business size and	Repeats material used in part (a) but no application to other objectives of the firm.
10	products. So even in the same structure. They have various products. So even in the same structure. There are also companies can achieve profit: maximisation as their products have hetter quality or some unique selling point. Also, no matter in which structure, there is are companies wants to show their CSR, and only gain satisficing profit, using the extra amount to help their employees.	A good conclusion, which links the form of competition to its objective and points out that they may differ. Mark for (b) = 10/13 Level 4
		Total marks awarded = 20 out 25

(b) The candidate needed to make a more positive connection between the forms of competition and the alternative objectives.

Marks awarded = (a) 10/12, (b) 10/13.

Total marks awarded = 20/25

Example candidate response – middle **Examiner comments** 25 firm don't always make profit. (2) A The firms equilibrium is at a point where MR = MC, However, it is difficult calculate the actual costs incurred. A correct statement of O is a easy to calculate or see direct the condition for profit costs but difficult to determine maximisation. The include all direct costs. So the point candidate makes a MR-MC is not always determined good attempt at explaining why acherotely achieving such a point is difficult. revenue curve is also determined eurle le assume peribus or provided other things remain - some and it is difficult to calculate it in real life. firm cannot maximize Type calculations are so complex and in practical life not easy to determine 2 The difficulties of There are also even those rosts identifying the demand are not aware of the but to be curve are explained into account in order to maximize here, but the analysis does not extend to profit either the marginal revenue or the supply Cost curve and marginal MC cost curve. Output

Example candidate response - middle, continued

The other objectives can be - levenue maximosotion In this objective the firms target to maximize its sales. However in profit maximization ML-MC and we produce that output but in revenue we go beyond it we target sales not profit. People are also employed are and are given bonuses on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or expension of firm it is somehow necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output		
other objectives in different market structures The other objectives can be - levenue maximosotion In this objective the firms target to maximize its sales. However in profit maximization MR-MC and we produce that out put but in revenue we go beyond it we target sales not profit leople ove also employed are and are given bonuses on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or expension of firm it is come how necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output	3	point where MR - MC and where the firms maximize its profit. It is almost impossible !
other objectives in different market structures The other objectives can be - levenue maximosotion In this objective the firms target to maximize its sales. However in profit maximization MR-MC and we produce that out put but in revenue we go beyond it we target sales not profit leople are also employed are and are given bonuses on more sales done by them. In order to care peoples salaries, bonuses and to increase the capacity or expension of firm it is comehow necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output		
In this objective the firms target to maximize its sales. However in frofit merximization MR-MC and we produce that output but in revenue we go beyond it we target sales not profit. People are also employed are and are given bonuses on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or expension of firm it is come how necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output	(ط)	other objectives in different market structures. The other objectives can be
output but in revenue we ge beyond it we target sales not profit. People are also employed are and are given bonuses on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or expension of firm it is cometown necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output		In this objective the firms target to maximize its sales. However in profit
on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or exponsion of firm it is come how necessary. Firms make this as their one of the objectives. Output Maximization Firms tend to produce maximum output		out put but in revenue we go beyond it. We target sales not profit, leaple
Firms tend to produce maximum obtput	4	on more sales done by them. In order to cover peoples salaries, bonuses and to increase the capacity or expension of film it is come how necessary. Firms make this
6 increased. It tends to expansion of films	5	Firms tend to produce maximum obtput by Economics of scales can also be

Examiner comments

The candidate could have explored abnormal profit/losses in different market structures here.

Mark for (a) = 7/12Level 3

- 4 A clear alternative to profit maximisation is identified here, namely sales revenue maximisation, along with some of the consequences of such an objective. The candidate should have explained why such a policy could be pursued.
- 5 A brief comment on a further objective, but no explanation is given at this point and no link with market structure is provided.

Example candidate response – middle, continued **Examiner comments** 6 A confused attempt to link oligopolistic market Each morket structure has their own objective. structure to objectives. The link between price real life mocket structure. It has leadership and output maximisation needed to be explained. Price leadership. combine to gain more The candidate needed control prices to go on to describe leader. Their main motive this as a short-term effect and explain that the long-term effect may be maximum profit. Other featoris objectives can be 8 A correct statement relationship with consumers. It then regarding natural monopoly, but no reference to the be alternative objectives of the firm. However in monopoly There 9 For a better mark, more development of the idea of the market structure already identified was needed in the later paragraphs, along with discussion of alternative objectives to the profit How Different market structure target different maximisation. objectives loased upon dreumstaneos Mark for (b) = 7/13Level 3 Total marks awarded =

How the candidate could have improved their answer

(a) The candidate needed to explain why MC = MR (marginal costs = marginal revenue) leads to profit maximisation, rather than simply stating the equation.

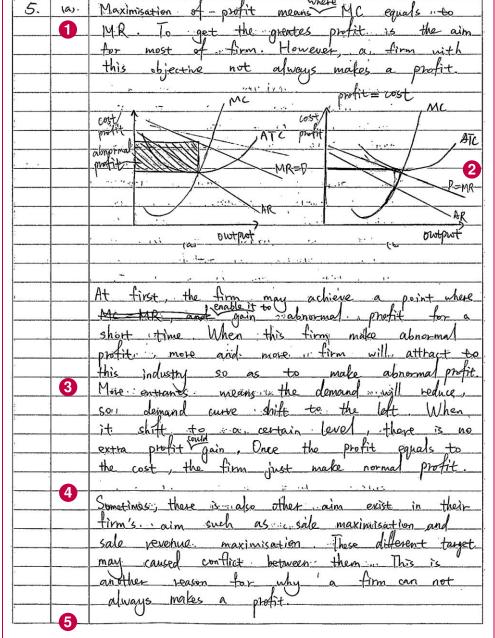
14 out of 25

(b) The candidate needed to develop the link between the market structure identified and alternative objectives to profit maximisation.

Marks awarded = (a) 7/12, (b) 7/13.

Total marks awarded = 14 out of 25

Example candidate response - low



Examiner comments

- A correct statement of the profit maximisation rule.
- A correct illustration of the profit maximisation rule, but no explanation of why MC = MR leads to maximum profits.
- A correct statement of the effect of abnormal profits and their consequences.
- The candidate mentions alternatives to profit maximisation, but does not develop these.
- 5 Overall, the response to (a) consists of a series of statements with very little explanation to support them. The candidate does not explain why MC = MR leads to profit maximisation nor whether profit maximisation is the only possible outcome.

Mark for (a) = 5/12Level 2

Example candidate response - low, continued **Examiner comments** 6 A correct though basic four. Kinds of market structures definition of perfect Complete competition. competition, with no attempt to consider any monopoly alternative objectives of the firm. Complete A limited attempt to (6) define monopolistic competition, with no consideration of any alternative objectives competition, seles of the firm. products They 8 Paragraphs 4 and 5 7 ability con tre system both provide a limited attempt to define moropoly competition monopoly and oligopoly but do not relate these to other objectives of the firm. nonopoly. Overall, part (b) of the question required candidates to consider the different objectives of the firm and their link to market structure. The candidate explains 8 a range of different market structures but does not link these to the possible differing make a collision objectives of the firm. Mark for (b) = 5/12Level 2

How the candidate could have improved their answer

(a) The candidate needed to explain why MC = MR (marginal costs equals marginal revenue) leads to profit maximisation, rather than simply stating the equation.

Total marks awarded =

10 out of 25

(b) The candidate needed to develop the links between each market structure identified and alternative objectives to profit maximisation, rather than just discussing different market structures.

Mark awarded = (a) 5/12, (b) 5/13.

9

Total marks awarded = 10 out of 25

Common mistakes candidates made in this question

- (a) Many candidates stated the profit maximising rule of MC = MR rather than explaining why this gave the maximum profit.
- **(b)** Candidates concentrated on describing different market structures rather than linking the different structures to different objectives.

Question 6

Example candidate response – high **Examiner comments** Quality 6 life in your my country means index. For this all A good opening HDI (Human, development Index) indicators paragraph where the candidate sets out their MPI (Multi dimensional Poverty index) approach to the answer. whether LEDL econo micalli desplosed will also check results V inflation, employment and. would indicators HDI standard living have life of birth. GDP capita is date ner whole yearly output country divided of the country. e.g. This can be \$ 6000 so through quality that the recover life is work The candidate 这 粉 person havring about 2 identifies the three 1500 Rs approximately would 50 aspects of the HDI and include this report. Average discusses these with schooling is how much of school 3 regard to their own each individual have attended thay be country. about 11.4 years means that the 3 Explicit reference is which country done state made to the question have good quality life the & individuals here. educated . aska Life are · not well expectany at someone is the date birth the. of is time. expected à fter live is born. It may he

Example candidate response – high, continued	Examiner comments
Sovitation in mortality. Set of the second of the included in report. These three features would nake clear about the living standards in my country. Secondly I would check out the poverty in my country with using MPI. This would include all indicators such as sowitation, throwing access to clear, water infant mortality, electricity and etc. If the sanitation in my country would be poor it would be checked by knowing that whether passets is provided by knowing that whether passets is there is poverty movement if the fear often it is families show washroom with each often if the families ago to have done then there is poverty Movement. If the fear of a country is made up of ow dung then the family is poor. Also if there is a high infant mortality rate which means that people are dyny before the age of 5; then the family is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity connection them it is considered poor. If the family does not have an electricity is indicate family as in poset. I would include allow me to deck out whether the quality of life is rich or poor.	The candidate mentions the MPI here, describing its indicators and how these apply to the candidate's country.

Example candidate response - high, continued **Examiner comments** Income disposity since primary poor low has money the most important economic will use inflation vemployment and etc. ave increase in taxa consistent general price . General 0 the country price Services. econom Pakistani ny con h in 5 The candidate moves beyond standard measures of quality of life to discuss the real impact of inflation on indicates This 9000 the ability to purchase goods and services making and real incomes. Furthurmore, I would include wemployment to but does not dainent international labolin organisation. 6 This is a weaker 6 paragraph than some of the others, but it attempts to link unemployment to quality of life, although without making this addition explicit in terms of lack the tax rates of personal/household income. would intervene

Example candidate response – high, continued

	giving tax relief to some people who are
	poor and also by charging higher tax to
	those who are poor indirectly cleaning the
	worst act of income disparity then this indicates
	that quality of life is good in the country since government is with the public.
	since government is with the public.
	I would include all there points in the
. 8	report since HDI and MPI would allow
	me to measure the living standards and poverty
	kelping to indicate the condition of the country.
	However ofter indicators such as manylogment
	and inflation and government would help me
	to conclude that whether this is enough for
	the country or it can be made better.
	· · ·

Examiner comments

- 7 The candidate could have linked this paragraph with the preceding one to illustrate how the lack of income due to unemployment could be tackled.
- 8 A good essay, but with a fairly weak conclusion that mainly summarises the answer. Clearer consideration of the drawbacks of monetary measures, e.g. working hours, pollution, would have improved the answer.

Level 4

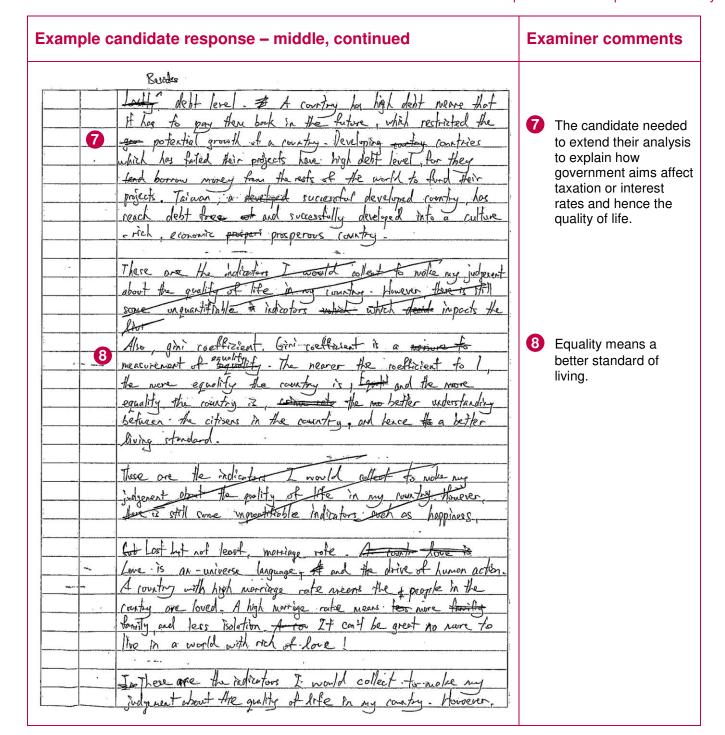
Total marks awarded = 20 out of 25

How the candidate could have improved their answer

The candidate could have included more thorough consideration of the more recent measures of quality of life, such as the Human Development Index (HDI) and the Multidimensional Poverty Index (MPI), and analysed the relative importance of the different indicators.

Example candidate response - middle **Examiner comments** streight forward A good opening paragraph which could be improved by reference to prices to define real GDP per capita. indicator of how many people The second paragraph deals well with the effects of unemployment and would have benefited from recognising that higher unemployment results in lower GDP. begger on (ROP) 3 In this paragraph the candidate refers to the balance of payments but makes no clear link developing country to the quality of life. doing well and hence

Example candidate response – middle, continued **Examiner comments** The candidate links the quality of life with the ability to purchase foreign goods more cheaply. This can link with the real value of GDP. 5 This paragraph deals with an aspect which relates to the general price level but does not make it explicit. 6 This paragraph develops the candidate's theme of interpreting quality of 6 life in terms of the aims that governments may pursue.



Example candidate response - middle, continued **Examiner comments** Much of what the candidate writes is correct, but often they neither make nor explain clear links between their statements and measures of the quality of life. Few criticisms of using GDP per capita to measure quality of life are included, and there are no references to more recent indicators, such as the Human Development Index. Level 3 Total marks awarded = 14 out of 20

How the candidate could have improved their answer

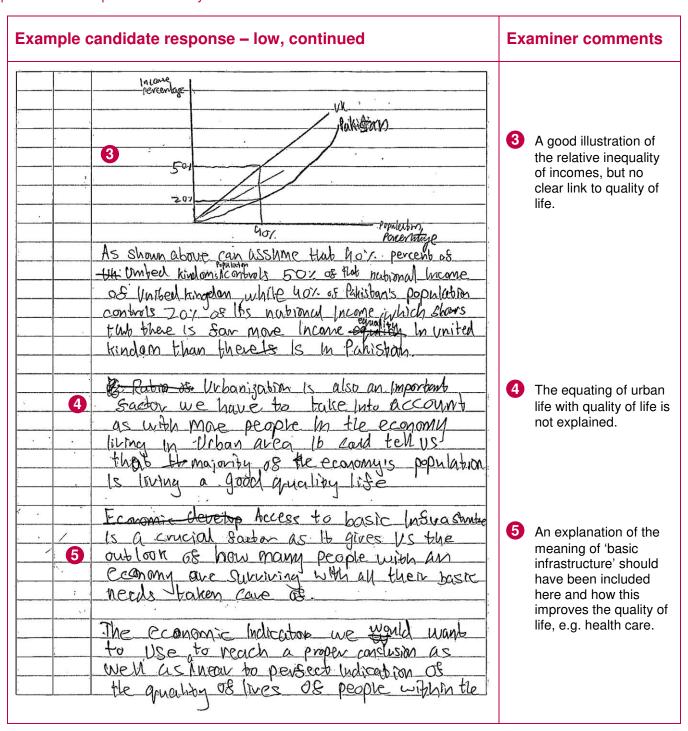
The candidate could have improved their answer by making explicit links between the statements they made and the quality of life, or by explaining these more fully. They could also have shown greater recognition of the limitations of using real GDP per capita and included some references to the more recent measures of the standard of living or quality of life, such as the Human Development Index.

Example candidate response – low

6	When asked about quality of life we
0	veser to Standard of living which to can only
	he Improved with economic growth in the econom
<u></u>	be improved with economic growth in the economicand sactor that would be important to include
2	here would be the Employment structure
	of the economy, where we could ten the
	kind of jobs the people do and the still sets they have
	to give us an Indication of their quality of
, ,	life, copulation growth rate as the larger 16/5/16
,	Shows people within the commu may not have access to
. , ,	Shows people within the commy may not have access to achomical medicines and be living in conjected areas,
	Other than that we would take late account lacome
	distribution which could illustrate through the
	lover se curve as lesser the income hegynality
	there crowled be the would show there is less economic
	discrimination in the economy which can be
	shown below.

Examiner comments

- 1 This very definite statement may not be the best way to start the essay.
- 2 A good range of factors which may contribute to the quality of life are identified here.



Example of	candidate response – low, continued	Examiner comments
6	iespeched economy would be Indicators Suchai Human development Index developed by economists Dr. Mehbold Id IAAD Melabub Ul HAD which takes Into account Income level, lieulthan , Education levels of people in the economy but It lynoves Political conditions that may determine the subve economic conditions as the economy Ghen than that we could a use Real CORP pour capital to see how much does each person in the economy earn as well as the CORP pour capital to see how much does each product and the economy earn as well as the CORP pour capital, which would gross notable product and the could also use measure as economic welsave to see whether the positive effects in the economy abusign its havment effects Such as pollation and avime,	6 The candidate refers to the HDI and GDP but does not explain what is covered by either term or how they may relate to the quality of life.
•	So with all the content above we here can conclude that the given list of suctors and economic indicators used in the report	7 This is not a conclusion.
	a true picture of the quality of lives of the people within the respected economy's.	Level 2 Total marks awarded = 11 out of 20

The candidate mentioned a wide range of relevant factors which can affect the quality of life but did not explain them to any great extent. When they did develop their ideas, these were not clearly linked to the quality of life.

Common mistakes candidates made in this question

Candidates needed to make a more explicit link between the indicators they selected and the quality of life. Candidates often failed to discuss the relative importance of the indicators chosen.

Question 7

Exan	xample candidate response – high			Examiner comments	
7	(a)	A developing country is characterised by low economic growth, poor living standards, lack of investment and to high poverty. In contrast, a developing country to usually has high growth, living standards and investment. There are many other indicators that can be used to measure development. However it is generally believed that developing countries have very different age and employment structure than a developed country.	1	A clear understanding of the developing economy, with a brief link to the question at the end. This sets the scene.	
:	2	Developed countries usually have low birth rates and low death rates which results in a population pyrand that is narrow at the bottom and wider at the top. This is because there are more old people than young shildren. & According to 2013 consensus the birth rate in USA	2	The candidate correctly links the birth and death rates to the population pyramid, a standard form of representation.	

Example candidate response - high, continued

Examiner comments

- population growth rate, measured by subtracting 1.6% in Pakistan. This developed Developing countries have high birth rates and of population negative growth Japan with a population growth rate 2013. This is a dangerous situation as it means Older people will have to depend on in the future and can cause shortings terms of employment structure, developing generally depend employment with developed countries minor contribution to employment losing importance in developed countries (OC) developed countries (LDC) In 2014, Pakiston's contribution CODP from the three sectors from agriculture, 21.3% from industry 53.6% from services. Since
- Good use of statistics to illustrate the point made, which is developed throughout this paragraph.

- A good understanding of the employment structure in both developing and developed economies.
- A sound explanation and illustration of changes which are taking place in the structure of employment in developing and developed economies.

81

Example candidate response - high, continued

	ļ	developing country it has a significant prim
		developing country it has a significant prim
		of cop from services and only o.6% from
		of CDP from services and only 0.6% from
		In conclusion, developed and developing country
		1: Constant and and secretary security
	6	have very different age and employment structure
		Lack of health care, contraception and awareness
		about family planning lead to high birth rates
		in developing countries. However, as a comp.
	-	country develops it may face lower birth and
	7	death rotes while its employment may move
		more towards the tertiary sector
		O .
	(6)	Unemployment occurs when a person is willing
		and able to work but cannot find employment of
		to made reasons
		to various reasons.
		One course of unemployment is historial
	8	unemployment and it occurs when people move
		from one job to another, and are temporarily
	-	unemployed. This type of unemployment can
		occur in both developing and developed economi
		Although, labour mobility may be low to in develo
		countries due to lack of skills affecting occupation
		mobility and lack of information or preference
	1	stay with family which can reduce geographic
	-	mobility. This can cause trictional unemployment
	ACRES AND ACRES	to occur less in developing countries but it does
		occur.
		2000 C
	0	Structural unemployment is also present in butter
		types of countries. The occurs when an industry is
<u> </u>		in decline which comes people to took due to
		changing structure of the economy. This would
		make people lose jobs and their skills may be

Examiner comments

- 6 A partial concluding paragraph, explaining why the population data differ but not the employment structure.
- 7 This is a good answer which deals with the main aspects of age and employment structure. Some further development of relevant aspects of developed economies could have been made.

Mark for (a) = 10/12Level 4

- A clear definition of frictional employment and an explanation which links it to both types of economy, especially developing economies.
- 9 A clear definition of structural unemployment and an explanation which links it to both types of economy, especially developing economies.

Example candidate response – high, continued	Examiner comments
insufficient for other jobs togain, this is less likely to occur in developed countries and more likely to dependence on primary sector to the secondary and tertiary sector. However it can exist in developed countries too. Seasond on unemployment which occurs when developed to so occurs when developed to so occurs when the season for example, cotton manufacturing in Polisation or tourism during holidays. This too, is experienced in both developing and developed countries. Cyclical unemployment is coused by the changes in economic cycle with employment in changes in economic cycle with employment of this was introduced by teynes and depends on this was introduced by teynes and depends on and developing countries go through recessions and booms this type of unemployment to do the developing economics. Unemployment is a universal phenomenon so a to developing and developed countries experience a let of the same types of we unemployment. However, developing countries are likely to face disquised unemployment which every not be present in developed countries. This is when two people are	Again, a clear definition of seasonal unemployment and an explanation which links it to both types of economy, especially developing economies. Again, a clear definition of cyclical unemployment and an explanation which links it to both types of economy. This is good, as it deals with disguised unemployment, a type
employed for the job of one person and this usually occurs in the agriculture industry in developing countries. On the ather hand, developed countries are more likely to intexperience technological unemployment. This accurs when a job previously done by a person is now done by	of unemployment which is often omitted from the standard textbooks.

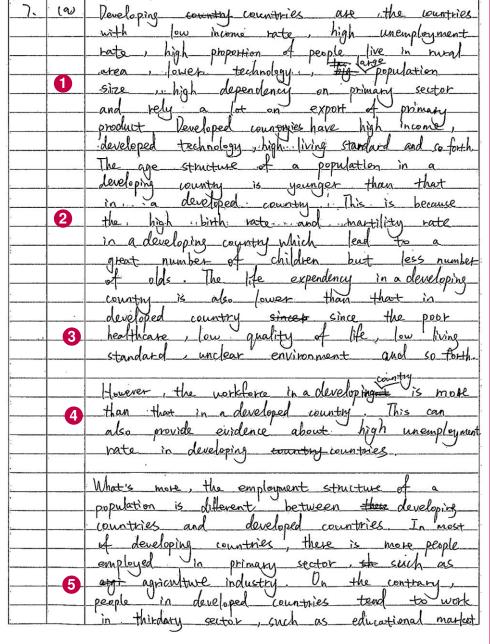
Example candidate response – high, continued	Examiner comments
a machine. This is an increasing type of unemployment in developed countries where high wage rates have caused businesses to invest in capital. For example, self check-outs are used in many departmental stores instead of cashiers. So, it can be stated that developing and developed countries to est experience a let of similar types of unemployment, but there are still some types of unemployment which are not experienced by the other. Disquised unemployment is unlikely to occur in developed countries while technological unemployment is unlikely to occur in developed countries while technological unemployment is unlikely to occur in developing countries where it is cheaper to employ labour.	A good distinction between developing/ developed economies and technological unemployment is made here. This is a comprehensive answer, slightly let down by a limited conclusion. Mark for (b) = 11/13 Level 4
	Total marks awarded = 21 out 25

- (a) The concluding paragraph needed to explain why both the population structure and the employment structure differ, not just why the former differs.
- (b) A better conclusion was needed.

Marks awarded = (a) 10/12, (b) 11/13.

Total marks awarded = 21 out 25

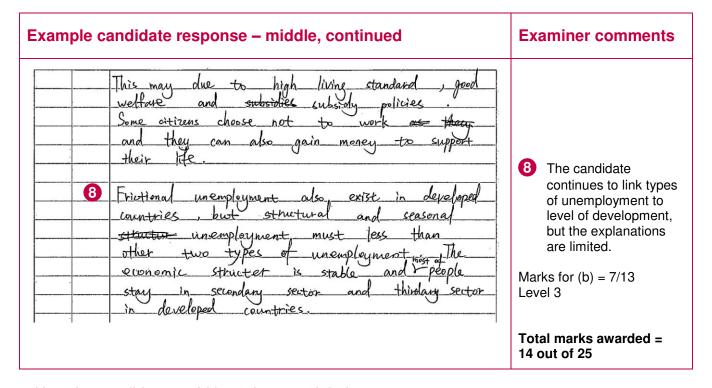
Example candidate response - middle



Examiner comments

- 1 The candidate defines differing levels of development.
- A clear statement about the main feature of the population in a developing country, with a reasonable attempt to explain why this is so. The second part of the paragraph is confused and there is no clear link between the death rate and the elderly.
- A good attempt to link life expectancy to economic and social aspects of a country.
- Many developing countries have small working populations.
- This is a basic attempt to link employment to sectors of the economy and whether the country is developing or developed, although there is no attempt to link the education sector to employment in developing/ developed economies. This paragraph shows that the candidate has tried to discuss both aspects of part (a) of the question.

Example of	candidate response – middle, continued	Examiner comments
	and service sector.	Mark for (a) = 7/12 Level 3
6	There are four main kinds of unemployment. Voluntary unemployment is the unemployment which people agree to be redundant. Seasonal unemployment arise to different geasonal period in a year. Structural unemployment is caused by the shift of in structor in an economy. Frictional unemployment arise when people are between jobs.	6 The opening three paragraphs provide brief and accurate definitions of three types of unemployment.
	A developing country is likely to experience Seasonal unemployment as the high dependency on taly on an primary sector. For example, most of the farmers are unemploying in winter. Frictional unemployment also servious in developing countries because the population size is so large, and there is not so many norkplace available. This evidence gives illustrative for reason about high unemployment rate in developing countries. Structural unemphyment may happen in total structural unemphyment may happen in total structural unemphyment may happen in total of always stable. On the other hand, developed countries are likely suffer from voluntary unemployment.	A good paragraph, which links the level of development, type of work and type of unemployment. A comparative statement with respect to developed economies would have been a significant improvement.



- (a) The explanations of the links between age structure and sectors of employment could have been more fully developed.
- **(b)** The explanations of the links between types of unemployment and levels of development needed to be more extended.

Marks awarded = (a) 7/12, (b) 7/13.

Total marks awarded = 14 out of 25

Example candidate response – low	Examiner comments
107 a) Dige and employment structions differs on a diff days! developed and developing country. In a dive devoloped country the standards of living of people is higher than where as Indeveloping economies! In a developed country. More men't good are provided such as good health service and good education service. Better health service leads to higher life expectancy, people age more where as in developing country. In a dive dood education service. Better health service is not as good to the death rate is high als people do not live for a very long time. They also people do not live for a very long time. They healthy work force. This could lead to motivation and better goodly goods produced before as In developing economy due to a poor health cour service there may be more sick work force. In a developed economy due to a poor health cour service there may be more sick work force. In a developed economy heaves there is high level of promitting people and the employment level tends to be higher and also positive due to high level of promitting the supportunities for work. It is because there is less production of goods (less on DP) so not many people are required by the bushess to produce goods. In developing economics, workers are not well educated the trained mostly so they do not produce the loss quality of goods. People may rather impairs the good then buying doneshit goods because their goods the course.	 The part of the answe on employment deals only with the level of employment rather than the structural distribution of employment and is therefore awarded no marks. A possible passing reference to the secondary sector of employment, but the meaning is not clear.

Example candidate response - low, continued

unemployment because production might stop ALLO Developing Develope economity may also face unemployment because the is low and death rate expectancy is high there are many old people home not working. the for imports in developing country lead to unemployment. Also if goods this in the case of goods that are not being 5 9nthe home country, such as sports sports carr or offer types of cars. Mobility to move to cities In developing countries workers have people many loc reluctored to to find jobs and some 6 eave their families behild so they do not after for the job, this nee upemplayment in developing economica, 07 Yes developed and developing economist are likely <u>b)</u> to experience different types of inemployment. In a developing economy people a very small age they do not get higher education or go to universiting so they are less educated compared to the worken countries, when worken are or educated they do not produce the and quantity of goods. This imports domestic demand may truling demand decreases, peop' workers have to be made redundand and this incres rises oun employment. Developed countries also face unemployment but in a different of better health service, the life expectancy rises of the population. This means that there will be more old people sitting at home with

Examiner comments

- The candidate has lost focus on the requirements of the question.
- Again, the candidate has lost focus on the requirements of the question.
- The candidate shows only a limited understanding of the requirements of the question. The remainder of the response, although largely true, did not answer the question and it was not possible to award further marks.

Mark for (a) = 3/12Level 1

The candidate does not identify a type of unemployment or relate it to developing/developed economies.

cample candidate response – low, continued	Examiner comments
no job. In developing countries a cause of unemployment could be lack of opportunities. There is not much work production going on so people to not find jobs where as in developed economics this work be approblem. But in the case of seasonal unemplayment both a developed and developing country could face this for example workers hired in the tourism industry may find no work in wintern since work stops In a wintern whereas in summers due to more tourists, employment may be faced when switching from one job to another unemployment in a developed country can be caused when students are out of could be faced in a developed country. When are economy /	Seasonal unemployment is clearly identified and linked to both types of economy. A brief description of a second form of unemployment here, though unnamed. A good explanation of structural unemployment and a link to developed economies. The candidate identifies some types of unemployment and
country is developed they use the help of-latest technology to paradict goods efficiently. This could however cause an em unemployment locatives. people who are not familian with these types of machinering machinery and are not well trained. In developing countries unemployment may eccur due to lack of tonowholde about the job. Firms do not advertise for the job and people do not know where to sourch or find the right.	links them to developing or developed economies They needed to identify more types of unemployment and discuss their relevance to both developing/developed economies, rather than just one type of
jobs. Where a in developed economies worker or people willing to work are well otwerre of jobs, available. The are many different types of unemployment experienced in the developed and developing	economy. Mark for (b) = 5/13 Level 1
economy but there are many Similar ones tone	Total marks awarded = 8 out of 25

- (a) The candidate needed to describe the different age structures of developing and developed countries clearly. The employment structures also needed to be defined and linked to the development levels.
- **(b)** The candidate needed to demonstrate the links between the types of unemployment and the level of development, rather than just define and explain a number of types of unemployment.

Marks awarded = (a) 3/12, (b) 5/13.

Total marks awarded = 8 out of 25

Common mistakes candidates made in this question

- (a) Many candidates stated the discussed death rates and birth rates but often they did not make it explicit what the difference in these meant for the age distribution of the population. They also needed to explain the division of population between the primary, secondary and tertiary sector of employment and how this may be affected by the age distribution.
- **(b)** Candidates often neglected to explain whether the type of unemployment described was more likely to occur in developing/developed economies or if there was no difference.

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